Editorial

We the editorial committee would like to welcome you all to the Volume-7 of newsletter of MIT College of Management. Nice to be back again after a hearty response to the Volume-6 of MBA-PGP newsletter. We are pleased to present this newsletter in an effort to strengthen the communications and relation between all members of our educational and professional community.

This quarter was full of activities with the inauguration of Batch VI, International HR Colloquium & Research Conference: ‘HR Redefined’, Teacher’s Day Celebration, seminars on “Strategic Leadership for Women Leaders”, seminar by Retail association of India, Pune Fresh Face, Guest lectures etc.

August was observed as a month of all new happening in the MIT College of Management with the induction ceremony of Batch VI students. Organizing of Dance India Dance Little master Season-2 by batch V students, corporate training of Batch VI at Big Bazaar. International HR Colloquium was held in the campus and at the same time various eminent personalities visited the college during this event such as Ms. Pallavi Jha, Dr. Santosh Bhave, Ms. Suredha Nasikkar, Mr. Milind Jadhav, Mr. Bart, Mr. Abhay Valsangkar, Mr. Sharad Gangal.

September was welcomed by Teacher’s Day celebration which strengthens the strong bond between teachers and students. The annual faculty meet was organised by the management to ensure the co-ordination between the college management and the faculty members can be increased and the system can be made more efficient. The month of September ended with the conference that was conducted to strengthen the position of women in the corporate “Strategic Leadership for Women Leaders” in collaboration with ‘MCCIA’ Maratha chambers of commerce of industries and agriculture, Pune.

October was learning month for the retail student as the Retail students were engaged in the seminar of “Retail Association of India” - a seven day certification program held in the college campus. After the continuous learning process, Pune fresh face walked in the campus to elect the fresh face and to enhance the talent of youth.

November was considered as the month of celebration where the whole campus was looking towards Diwali celebration. Exams for PGP 3rd semester were held before the Diwali vacations.

December MIT College of Management has organized the convocation and alumni meet. Exams for PGP-1st semester were also to be scheduled before Christmas.

January we noticed some major upcoming events as “3rd Indian Student Parliament” organized by MITSOG and our Annual social gathering – “PRATIBIMB” to which the students were eagerly looking forward to stay tuned.

February came with pressures of syllabus covering and March was busy in Farewell to Batch V, 3rd National Agri Meet & Workshop on Summer Internship & Specialisation selection.

HIGHLIGHTS:

PAGE TWO: Inaugral and Induction Batch VI Team Building and Motivation
PAGE THREE to PAGE NINE: International HR Colloquium & Research Conference
PAGE TEN & ELEVEN: Teacher’s day celebration with 91.1 Radio city & Annual Faculty Meet
PAGE TWELVE & THIRTEEN: Dubai Trip, Industrial Visit - Agri Tourism Development Center & Sports Week
PAGE FOURTEEN & FIFTEEN: Convocation ceremony and Alumni meet & Pratibimb 2013
PAGE SIXTEEN: Cultural Programme (Pratibimb), 2 Days National Workshop on Emerging Trends in Brand Mgmt. & Agri conference and Batch V Farewell
Induction Batch VI
Team Building and Motivation
Date: 7th August, 2012

The theme of guest lecture was ‘TEAM BUILDING AND MOTIVATION’. This was conducted by a famous personality in OBT (outbound training) Mrs. Hycinth Arya. This was all a practical experience for the whole batch. Students learnt the qualities that are required to become a good leader. She also taught the students the art of dealing with the situation and a practical approach towards life and the issues that one faces in their life. Madam also enlightened the students about the different approach that they should look at before taking any important decision.

Group Discussion and Interview Skills and Impact of Body Language and Articulate Speaking
Trainer: Ms. Hycinth Arya
Date: 7th of August, 2012

On 7th August 2012, at Saint Dyaneshwar Hall, Ms. Hycinth Arya had delivered a talk on a group discussion and interview skills and importance of positive body language and articulate speaking.

Ms. Arya also demonstrated during her deliberations that how the group discussions are to be conducted. She also emphasized the importance of body language viz. handshake, sitting posture, eye contact, effects of pleasant smile during interviews etc.

On the aspect of ‘Employability’, the speaker emphasized that before going for an interview / group discussion, one must meticulously look on the various KRA’s which would be mainly required for the job. Once this is clear, a candidate can participate in the interview/group discussion more effectively.

Ms. Hycinth Arya also gave us the important information about the resume writing and how a resume can attract more job opportunities. She also told importance of resume and the do’s and don’ts of a resume.

Corporate Training at Big Bazaar
Date: 10th to 15th August, 2012

The six days training at the Big Bazaar was organized to make the budding talent to gain some experience in the field of how the corporate houses work. This was organized from 10th to 15th August, 2012. Students gained a lot of experience in the form of interaction with different types of customers, their needs, their thoughts, their way of questions and to make them aware of the products and their features. They product they needed and the types of brands they selected among the different choices.

Outbound Training
Venue: Resort Girvan, Mulshi
Trainer: Mr. Vikas Agarwal & Team
Date: 8th & 9th August, 2012

The outbound training was organized in Girvan (Mulshi) in order to give a taste to the future managers to tackle with the practical situations of life. Various activities were organized to make the students aware of the practical situation. This training was done to make the people aware of the challenges in the group and to increase co-ordination among the group members. This gave an idea to the students about the ways to increase their leadership skills, as well as to communicate effectively in a group.

Zee TV DID L’il Masters Season 2
Date: 10th to 12th August, 2012

The entire country watched the DID L’il Masters dance since its launch with dropped jaws MIT COLLEGE OF MANAGEMENT students were actively involved in backstage and as well as contestants to get familiar with backdrops, our students also were involved in managing and coordinating audience as volunteers and manage effectively with red cherries corporation a event company at Balewadi Stadium.
Inaugural Function for New Academic Year

Guest of Honor: Hon'ble Mr. Rajeev Shah, Chairman, IIID, Pune
Guest of Honor: Hon'ble Mr. Sanjay Adsul, Chief Regional Manager, HPCL, Pune
Guest of Honor: Mr. Maharana Ray: General Manager, Exports, Bajaj Auto Ltd., Pune
Chief Guest: Hon'ble Mr. Shashikant Bugade, Chairman
The Cosmos Co-operative Bank Ltd., Pune
Date: 17th August, 2012

Activities
Guest Lecture by Prof. P. N. N. Iyer
Date: 22nd August, 2012

He started session with one beautiful saying i.e. “life is your biggest wealth”. He taught us few important differences like Intellectual v/s genius, Argument v/s debate, Efficiency v/s effectiveness, Policy v/s strategy, Importance of unity with the help of palm exercise.

His teachings extended by showing a film based on the “base of passion”.

He concluded stating “Ambition without passion is useless.”

The Inaugural function of batch VI students was held at Dyaneeshwar Hall. All the seniors and the juniors were present in the hall along with the faculty members. The guests for the function were Hon’ble Mr. Adusal, Hon’ble Mr. Darade Patil, Hon’ble Prof. Dr. V. D. Karad and Prof. Mrs. Sunita Karad accompanied by our Director Prof. Dr. Mrs. Sayalee Gankar.

Hon’ble Prof. Darade Patil welcomed all the students and shared his few valuable words he told the students about the practical experiences of the business world. All the guests were from the corporate world and enlightened the batch VI students with their corporate knowledge. They told the students about the guru mantra that will definitely lead them to success. There were also discussion on various topics such as positive thinking and attitude that one should posses while dealing with day to day situations.
Inaugural Function International HR Colloquium Conference

The two days HR Colloquium & International Research Conference based on the theme “HR redefined”, started with tradition of MAEER’S MIT group of institutions world peace prayer. The meet went underway with inaugural function in which Ms. Pallavi Jha, Chairperson & Managing Director, Walchand People first Pvt. Ltd., Mumbai and Mr. Sharad Gangal, Executive Vice President-HR, IR & Admin & Member Executive Council of Thermax India were guests of honor.

The guests were formally received by Prof. Dr. V. D. Karad Sir Founder, Executive President & Managing trustee, MAEER’S MIT Group of Institution, Pune. Prof. Dr. Mangesh Karad, Executive Director, MAEER’S MIT Group of Institution, Pune and Prof. Dr. Sayalee Gankar Director, MIT College of Management.

Speaker: Prof. Dr. Mangesh Karad
Date: 25th August, 2012

Prof. Dr. Mangesh Karad presented the welcome address in which he expressed his gratitude towards guest of honor for gracing the function and also appraised the gathering of scholastic stature, vast experience and professional capacity.

Guest of Honor: Mr. Sharad Gangal
Executive Vice President-HR, IR & Admin & Member Executive Council of Thermax India
Date: 24th August, 2012

Mr. Sharad Gangal was then invited to give his views on the meet. Mr. Sharad Gangal started to address the colloquium with thought of how man is wanting to progress more and more and in this very process he is turning to be greedy and thus when mankind will become greedy world will end. Then further he entailed how competency should be mapped where objectives and importance should be predefined. He also highlighted the blue collar relations or the employee relation needs are to be seen in future. He concluded on the note that for redefinition or modernity it is necessary to be ethical. Further she stated redefinition HR processes they are Globalization. Technology. Administration and payrolls are Outsourced, Talent crunch and up-skilling of HR. She concluded expressing that HR is only assets which will be appreciated overcoming years.

Guest of Honor:
Mr. Anant Sardeshmukh
Director General at Mahrratta Chamber of Commerce Industries & Agriculture.
Date: 24th August, 2012

The inaugural function continued with welcome speech of Mr. Anant Sardeshmukh, Director General at Mahrratta Chamber of Commerce Industries & agriculture.

Further the function was inaugurated by Prof. Dr. V. D. Karad, Founder, Executive President & Managing trustee, MAEER’S MIT Group of Institution, Pune. He explained the preachings of Swami Vivekananda and how they are connected to Human Recourse in 21st century. He enlightens audience and passed message of spirituality and human conduct in organization.

HR Colloquium & International Research Conference (Themes).
Theme 1: WINDS OF TALENT TURBULANCE

Chairman: Dr. Santosh Bhave (VP HR, Bharat Forge Ltd., Pune)
Date: 24th August, 2012

The session started with speech of Chairman of the theme Dr. Santosh Bhave (VP HR, Bharat Forge Ltd., Pune). Firstly before going on theme topic he highlighted what should be intellectual capability of an hr in this intensively competitive world. Then going with the theme he explained meaning of term “turbulence (causing high wind)”. He also gave mantras which will run successfully for smooth flow of business 1. High level strategy 2. High level financial management. 3. High level technology with availability of capable HR professional.

He elaborated how to connect talent with the management, where it is necessary to have employable talent, because it is all about hiring right talent at the right time which will determine organizational prosperity.

Speaker 1: Mr. Satiavageeswaran. (GM-HR, Indian Oil Corporation, Mumbai)
Date: 24th August, 2012

He started stating with tremendous talent explosion in this country where talent issue has become employability issue. Earlier it meant nurturing manpower now it is development in the geometry progression in all fields.

He stated that it is necessary to redefine HR process because of evolving conditions, as talent is not only issue of quantity but also of quality, further he highlighted the talent management issue has both macro and micro angle in which he says in recent times rewards and recognition are more important which impinges talent issue

He concluded saying some have to believe there has to be change to bring in change.

Speaker 2: Mr. Paras Kaushik (Head Retail-HR Madura Fashion & Lifestyle, Bengaluru)
Date: 24th August, 2012

He put forward his views by saying intergeneration are root cause of turbulence in which he stated that there are three generations at workplace.

1. Traditionalist-idealistic, loyal.
2. Boomers (1960-1970)-loyal as well as believe in security.
3. Generation Y-believes in creating turbulence!

Further he explained myths about “Generation Y”:

1. Generation y is all about money
2. They strive for employer branding
3. They want work life balance
4. They are addicted to social media
5. They are not team players.

He also put forward his thoughts stating that in times of turbulence one has to figure out what is cause, symptoms of the issue and concluded his speech saying when turbulence being there in HR one needs to replace it with relationships which will overcome the turbulence.

Speaker 3: Mr. Vijay Ratnalikar (VP CORPORATE R&D Schindler India Pvt. Ltd., Pune)
Date: 24th August, 2012

He started with quoting "pace is really changing but gaps are not yet facilitated. In which there should be introspection of what industry needs. Today HR has moved from support function and has become the main domain in all the areas of an organization but there are conflicts between mindsets and generations in workplace. He concluded stating that we need to move towards adopting new trends as there is lot of restructure happening there."
Speaker 4: Mr. Jyotirmay Bapat (Product Specialist- HCM, APAC, Pune)  
Date: 24th August, 2012

He began with highlighting on exponential times - HR today is hiring on LinkedIn, or other social media base. HR needs to essentially be solution oriented than being process oriented. He briefly gave concept of "generation y" having short span time where they don't want longer engagement hence HR needs to be proactive planner. He concluded his views saying "ships are safe in harbor but they are not meant for that".

Theme 2: "HR CHALLENGES & EMPLOYEE ENGAGEMENT"
Chairman: Ms. Sumedha Nashikkar (Global Operations Director - A&E SBU, KIPIT, Pune)  
Date: 24th August, 2012

She gave impetus start by stating baby boomers are decreasing! This is HR's major challenge. Job availability is increasing abroad as well as in India where 6.7% of growth development is observed in India. She further highlighted about HR challenge such as influx and efflux conditions. Employee engagement is also necessary to cope with these challenges in front of HR. She concluded her views by giving thought that what worked for today will not work for tomorrow.

Speaker 1: Mr. Indronil Bose  
(HEAD HR Best Seller India Pvt. Ltd.)  
Date: 24th August, 2012

He commenced with showing interesting snapshots. He illustrated how transfer of generation has taken place where at the same time average working life of individual has increased. Today HR is dealing with multicultural attitude - where multiple languages play dominant role as HR challenge. Mr. Indronil further gave strategies for HR to deal with such challenges.

- HR professional should workout individual opinions towards common goal
- Should be flexible towards employee needs

At the end of his speech he emphasized that HR needs productivity where organization seeks to make profits.
Speaker 1: Mr. Vinod Bidwaik  
(HR Head, DSM Engineering Plastics, Pune)  
Date: 24th August, 2012

He commenced with provoking statements “business is a game and business that wins has best players and HR’s job is to recruit and create those best players.” further he stated that “HR is one of the foundation which can plan the numbers commit to the numbers and achieve the numbers.” To accelerate the organization it is necessary to place talent in organization at the same time development of the talent is also important issue. As an HR manager we should have thoughts, patience, risk taking guts and business acumen. He concluded by essentially stating take risk and succeeds and rest will follow.

Speaker 2: Mr. Mohanakrishna Kalahasti (VP-HR Religare Enterprises Pvt. Ltd., Chennai)  
Date: 24th August, 2012

Mr. Mohanakrishna stated the business realities of what they do are forced and they dont do what they want. HR needs to be a must part of business decision making and also formulating strategies and extent is yet to be decided, this is major challenge of HR. He readily states that why we don’t take part in the game is because we don’t know the game. As HR it is important to find role and set the expectations so that organizations can reach high level of productivity. He ended on the note that we need to have out of box thinking and peripheral view point to see HR as game changer.

Speaker 3: Mr. Radhikesh Uttarwar  
(BDE, Australia Embassy, Mumbai)  
Date: 24th August, 2012

He entered with strong views on incentives given to employees in business today which act as game changer. They are the intrinsic motivators to achieve success purpose as well as autonomy mastery. Today organizations are concentrating on result only work event and HR needs to bring in this result for organization.

Speaker 4: Mr. Jyotirmay Bapat (Product Specialist- HCM, APAC, Pune)  
Date: 24th August, 2012

He began with highlighting on exponential times - HR today is hiring on LinkedIn, or other social media base. Theme 2: “HR CHALLENGES & EMPLOYEE ENGAGEMENT”

Speaker 4: Rajendra Kulkarni  
(GM-HR Bank of Maharashtra, Pune)  
Date: 24th August, 2012

While addressing the concerns of HR, Mr. Rajendra gave some important areas to cope with challenges  
- Performance appraisal  
- Induction  
In this pace of change HR need to manage not to learn, at the same time not desire to change but as manger managing self is important than managing others. He summed up by saying HR should not have lust for power.

Speaker 3: Girish Kanitkar  
(Sr. Manager HR Affinity express, Pune)  
Date: 24th August, 2012

He started by defining engagement enforce, gage- something deposited as security against fulfillment of some obligation. He highlighted HR challenges on basis of technology as well as apart from employee engagement today another important task is to engage families. HR also has biggest challenge to deal with real time. And hence he concluded by concentrating on multiple engagement by HR which will help human resources to progress.

Speaker 1: Mr. Indronil Bose  
(HEAD HR Best Seller India Pvt. Ltd.)

He summed up by essentially stating take risk and succeeds and rest will follow.
**Theme 4: “REALISTIC CAREER PLANNING: MULTIDIMENSION OF HR”**

Chairman: Mr. Bart (MD, TCR Givi India Pvt. Ltd., Australia)
Date: 25th August, 2012

Speaker 1: Mr. Jitendra Paturkar (HR leader, Cummins Power Generation Cummins India Ltd., Pune)
Date: 25th August, 2012

Addressing HR careers he enlighten the accountable resources as
- Capable
- Motivated and engaged
- Governance pool candidates

Career decisions are always taken based on organizational scan he emphasized on induction as very important process from point of view of productivity where cultural assimilation and technology orientation are the key driving forces. He also stated the organizational development for career planning through organizational health check, dissection of employee feelings, and engagement of key stakeholders. For career planning compensation and benefits needs to addressed.

Further to his views he stated that career plan should be balanced and have employee-employee connect through organizational intervention. He summed up his thoughts on if you are mature, more you will be appreciated”.

Speaker 2: Mr. Adwait Kurlekar (CEO, Upmohan Management Consultant, Pune)
Date: 25th August, 2012

He commenced with employer perspective towards challenge to find role in HR. He stated that career planning should be realistic but organizations look at it as performance management then succession planning for senior people in organization, but here training and development plays important role on what employee wants to do& what companies need employees to do. He further gave emphasis on lateral planning and then concluded with challenges of career planning
- Does the employee have potential?
- Current competency level
- Job rotation
- Expectations of HR

Speaker 3: Mr. Karan Bakshi (HR Consultant Pune)
Date: 25th August, 2012

He started by motivating students on their view of career plan and then made emphasis to join company which would help you to achieve your goals. He made mark to students to take liberty to develop a successful career plan.
Theme 5: “TOY–TOMORROW ON YESTERDAY”

Chairman: Mr. Abhay Valsangkar (CAO and Head HR, Avaya India, Pune)
Date: 25th August, 2012
He started with a key note of constant change to reinvent self which comprise of what change, what things to do differently. For this change management he observed the solution of leading the change.

To his speech he said globalization has led to change behaviors and too much of future predictions has affected efficient working of present. HR today needs to find concerns which affect adaptability.

SPEAKER 1: Mr. Bensely Zachariach (GM-HR, Syntel Inc., Pune)
Date: 25th August, 2012
He concentrated on strategic issues in HRM – efficiency to innovation, enlargement of scale, creation of value. He defined SHRM as process of developing practices, programs, policies that help to achieve organizational objectives. Here HR should play role of
• Defining organizational architecture
• Conducting audit on architecture
• Identifying methods for renovating architecture
• Setting priorities and for this we need to think what is important and for the same we need to move from compliance mindset.

Here elaborating on mindsets he gave brief on mindsets of HR strategist:
• Compliance transaction to strategic thinking
• Support role to value creation role
• Activities for measurable results.

Thus Mr. Bensely ended on redefining of HR through SHRM process.

Speaker 2: Mr. Arvind Navidikar (Director, Excellence Learning Centre, Pune)
Date: 25th August, 2012
Mr. Arvind commenced with highlighting changes around us with example of – mail to email and now SMS! This stated that we need to perform more in less time in this competitive world. He also further issued that there is vast change in HR function that is from training to learning. He put forth his view on working consistently and setting benchmarks for the organizations.

He concluded his views by stating that it is not important to know the concepts but it is important to know if perfectly.

Speaker 3: Mr. R. Kannan (Sr. Manager-Corporate HR Redington, Chennai)
Date: 25th August, 2012
Evolution has brought more satisfaction and diversification to mankind. With this development we should have optimistic attitude. Yesterday, today, tomorrow with ideas which bring innovation and creativity thus posing healthy competition will create organization at competitive edge. Mr. Kannan gave basic covenants of profitable future for organization
• Knowledge
• Attitude
• Skills
• Habit

He made note that transition cycle has brought about a revolution in HR industry.

Speaker 4: Ms. Suma Poduwal (Corporate HR Piaggio Vehicles Pvt. Ltd., Pune)
Date: 25th August, 2012
She started putting forward her views by defining HR-happy relations! Addressing the students she mentioned that avenues are many it is upon prospector to face changes.

For employee it is necessary to get absorbed in role of company for that he needs to be physically, mentally, ethically, intellectually organizational fit. Further she stated that a strategic approach is core requirement for HR because of competitive environment. She concluded that an HR must be a complex leader – which is simple leader who understand complexities.
The successful completion as the paper presentation was further followed by the concluding on the valedictory ceremony as the 2-Day International HR Colloquium & Research Conference.

The Valedictory Ceremony was chaired by Hon. Prof. Dr. Capt. C. M. Chitale HOD & Professor, University of Pune, PUMBA. Other dignitaries on the dais were Prof. Dr. Sayalee Gankar, Prof. Dr. Wadhai, Prof. Dr. Mahesh Abale & Prof. Col. V. K. Gautam

The Valedictory Ceremony begins with the ever inspiring motivating and the knowledgeable addresses as Prof. Dr. Capt. C. M. Chitale sir. His addressable was highly appreciated by the audience. This was followed by the address of Prof. Dr. Sayalee Gankar-Director, MAEER's MIT College of Management who summed up the entire two days long "International HR and Colloquium Research conference-HR Redefined.

The conference was finally concluded by the Vote of Thanks by the Prof. Wadekar, HOD MITCOE, who expressed her sincere gratitude and thanks towards all the guest speakers, delegates and participants of the HR Colloquium.

Teacher’s Day Celebration
Date: 7th September, 2012

The theme of the programme was "Teachers Ki Patshala" which was dedicated to all the faculty members. The programme started with a dance dedicated to all the teachers. There was a surprise for all the teachers with a cake cutting ceremony. The day was filled with fun to strengthen student teacher relationship and all teachers sportingly contributed their best at games played.

Teacher’s day celebration with 91.1 Radio city
Date: 5th September, 2012

The celebration of teacher’s day with 91.1 Radio City was a great experience for the teachers at MITCOM where in RJ and DJ brought surprises in the form of games and prizes to the faculty. The clips of the talks were directly aired on the FM channel.
Brilliant Brigade
Date: 15th and 16th September, 2012

Brilliant Brigade '12, a Management Fest was conducted by SIMPCA on 15th and 16th September 2012 wherein students of batch 6 participated. There were 55 teams competing against MITCOM from various colleges of Pune. Participants had to create a model and a presentation based on the details given to them. We made it to the finals, It was really a great experience being a part of the competition. The place MITCOM opened venture was @ Lakshadweep Islands and our underwater resort was named Atlanta-the underworld ocean.

Annual Faculty Meet
Date: 17th September, 2012

A Faculty meet was organized by the management to take the regular feedback related to academic and administrative requirement. Prof. Mangesh T. Karad was himself present and was interacting with various faculty and eminent guest lecturer. This meet was followed by lavish, authentic dinner, laid on banana leaves for the entire guest. Over all it was a great interactive meet where in very informally very important issues were highlighted.

Strategic Leadership for Woman Leader
Date: 24th September, 2012

A program on strategic leadership for woman leader was organized by ‘MCCA’ Maratha chambers of commerce of industries and agriculture, Pune topics such as Safety of women, creating women friendly cities, strengthening city of co-operation.

Women should become leader. She should stand against the violence. They should take care of themselves on their own in this male dominated society. The real fact is that women are unsecure in all fields. The seminar was conducted to enhance the confidence of women.

Bridge Course in Functional Retail Management
Date: 26th September to 5th October 2012

The sessions commenced with zeal to learn from basics of retailing. Mr. Sanjay Badhe faculty from Retail Association of India went back into retailing roots of the world. Various speakers shared their experience in retailing and made students learn through this experience Mr. Siva Rangswamy, Umesh Dhand, Mr. Hemant Taware made the discussions to be interesting by live examples and case studies. As retail is booming sector students got to know about the industry and relatively competitive market in world of retailing.

Pune Fresh Face by Pune Times - Times of India
Date: 4th October, 2012

The program was all about finding the new faces or exploring the talent that was hidden in the youth. This event gave a platform to the students for showing their talent in different fields such as dancing, singing, acting or anything that they are good in. Prof. Dr. Sayalee Gankar Director, MAEERS, MIT College was also present for the function to boost morale of students in field of communicating art form.
MIT College of Management had organized International Study and Placement tour to Dubai from 18th to 22nd of Oct 2012. The study tour had the objective to give students a global exposure to Retail, Construction, Logistics, Shipping and Tourism industry. Institute had successfully organised the corporate panel discussion from the leading corporate like Giant Group of Companies, GE—Oil and Gas, TATA Steel, Sea World etc. for the students. Mrs.Neetu Bhatnagar, HR Manager, GE Oil and Gas, Mr.Shuja Haque, TATA Steel, Mr.Mohan Sharma, Personnel Manager, Giant Group of Companies addressed the students.

The students visited Dhow Ship Building Yard; leading Mall of Emirates, Dubai Mall, Carrefour, Spinney’s etc for studying visual merchandising, logistics and retail business maths. This unique experience enriched the student’s outlook for the self-development and urged students to achieve their career in global market.

Mr. Santosh Suryawanshi & Mr. Mukesh Rajbahar were successfully selected and placed Giant Group of Companies, Dubai from Batch V.

The tour was accompanied by Prof. Sudhir Rane, Director- International Educational Cell, Prof. Dr. Sayalee Gankar Director and Prof. Swati Bankar Faculty MITCOM Pune and the students from PGP Retail, PGP Agri, PGP Construction Management and Executive MBA.

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**Industrial Visit to Fiat Plant, Ranjangaon, Pune**

**Date: 11th October, 2012**

MIT College of Management had organized Industrial visit to fiat Company, Ranjangaon. This visit included the students of MBA of HR and operations specialization. This tour enlightened the students about how the theoretical knowledge is applicable in the practical world. The students were highlighted about the branding and marketing done by the company.

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**International Study and Placement Tour at Dubai.**

**Date: 18th to 22nd October, 2012**

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**Khandenawmi Pooja**

**Date: 23rd October, 2012**

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**Sales Skills Development Workshop**

**Date: 26th to 27th October, 2012**

**Date: 26th October, 2012**

**Theme 1: Basics and basics of sale techniques**

The speaker for the first theme was Prof. Abhay Karde. He gave us insight of sales myth, role of sale person, why people buy, how to find new customer, effective presentation-mix.

**Theme 2: Selling and selling techniques**

The second session of the day was taken by Mr.Dilip Sudame. He shared his knowledge about B2B Sales process, understanding prospects, understanding relation, engaging customers, account profile, personal profile, contact log, “to do” list.
MIT College of Management had organized Industrial visit to Agriculture Tourism Development Company, Baramati. This visit included the students of MBA-PGP Agri and Food Business Management, Retail Business Management and General Business Management. This visit was coordinated by Prof. Sandeep Ghate.

In this visit the following places were covered:
- Hi-Tech Textile Park
- Pioneer Creation (Garment Manufacturing Company)
- Wine Industry
- Nadan Dairy Plant
- Agro Tourism Development Centre

**Diwali Celebration**
*Date: 9th November, 2012*

The students of MITCOM have celebrated Diwali with great joy. This function involved the union of students (seniors, juniors) working together for the various things involved in making the event a huge success. Students were engaged in many activities like decoration, cultural, games, invitation card making etc.

Celebration was followed by row of events like dance performance, games like housie, anthakshari etc. The faculty and students had a very good time through these events which were perfectly planned and properly executed by the students. The director Dr. Sayalee Gankar appreciated student’s efforts, and distributed sweets for all, extended her warm wishes for the festival and advising about the safety measures to be taken during the celebration. All the faculty members have lightened the diyas and once again complimented students for the work done.. This event proudly showcased the unity, integrity and feeling of oneness among the students with fostering of sweetness in festival time.

**General Secretary (G.S.) Elections**
*Date: 26th November, 2012*

The G.S elections were held in the college to shoulder on the responsibilities to the suitable candidate so that a proper co-ordination between students and the management can be maintained. The entire 5th and 8th batch along with the college staff participated in the election campaign. The 2 G.S for the academic year 2012-13 were Akshay Mahadik and Nirav Khanna.

**Sports Week**
*Date: 29th November to 2nd December, 2012*

“All work and no play make Jack a dull boy.” This proverb suggests the merit of games and sports. Keeping this in mind, MIT College of management organised sports week to develop Team spirit, leadership quality. Sports week created tremendous energy in students which made them to implement active decision at shortest time.

**Diwali Celebrations**

- The students of MITCOM have celebrated Diwali with great joy.
- Various activities such as decoration, cultural, games, and invitation card making were involved.

**General Secretary (G.S.) Elections**

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- The 2 G.S for the academic year 2012-13 were Akshay Mahadik and Nirav Khanna.

**Sports Week**

- Activities included games like basketball, cricket, football, and more.
- The sports week created tremendous energy in students.

**Diwali Celebrations**

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- The 2 G.S for the academic year 2012-13 were Akshay Mahadik and Nirav Khanna.

**Sports Week**

- Activities included games like basketball, cricket, football, and more.
- The sports week created tremendous energy in students.

**Diwali Celebrations**

- Various activities such as decoration, cultural, games, and invitation card making were involved.
- The students of MITCOM have celebrated Diwali with great joy.

**General Secretary (G.S.) Elections**

- The G.S elections were held to shoulder responsibilities on the suitable candidate.
- The 2 G.S for the academic year 2012-13 were Akshay Mahadik and Nirav Khanna.

**Sports Week**

- Activities included games like basketball, cricket, football, and more.
- The sports week created tremendous energy in students.
Convocation Ceremony
Date: 8th December, 2012
Hon'ble Mr. Maitreya Doshi - Chairman & MD - Premier Ltd.
Hon'ble Mr. Anil Seolekar - Chairman and MD, Oxford Group of Companies
Hon'ble Prof. Sharadchandra Daradhat Patil, Dean MAEER's, MIT, Pune
Prof. Dr. Mangesh Karad, Executive Director, MAEER's MIT Group of Institutions, Pune
Prof. Dr. Mrs. Saylee Gankar, Director, MAEER's MIT College of Management, Pune

Alumni Meet: Punerbhet

To honor the students for their academic performance and those who stood as the toppers of each stream like Retail, Agri, and Executive MBA etc. The campus was well decorated and banners were put up welcoming the students and the chief guests. All the seniors and juniors were in the professional attire along with a Pheta's on their heads to give a traditional welcome to the alumni. The function commenced at 3pm with the lighting of lamp by the Dignitaries and world peace prayer. The chief guests have addressed the students by congratulating them for passing out successfully and wishing them success in the corporate world.

You Tube Competition
Date: 14th January, 2012

This competition was held in individual and also in group. In competition contestant have to bring one video from you tube of 2 to 3 minutes on the topic like motivational, inspirational, managerial spiritual and creative videos. And need to play on projector screen with 2 to 3 minutes of proper relevance explanation in front of judges and students. The judgment criterion of video was based on new, creative, meaningful and editing of video with confidant, effective, professional presentation and body language.

PRATIBIMB 2013
Date: 14th to 21st January, 2013

Pratibimb is the cultural event of MIT College of management where students enthusiastically celebrate the oneness the following were the events for Pratibimb.
Workshop “Team Building and Corporate Etiquette”
Trainer: Ms. Hycinth Arya
Date: 29th January, 2013

Workshop on team building and corporate etiquettes was organized for the staff members of MIT College of management in order to build a better co-ordination among the staff members and to strengthen the bond of the staff members. The staff members were also enlightened about the corporate etiquettes that are essential for today’s professional environment.

Two Days National Workshop on Emerging Trends in Brand Management
Date: 15th and 16th February 2013
Time: 9 am. to 5.30 pm.
Venue: MCCIA Tower

Two days workshop on brand management was held by Yashashwi education society's International institute of management studies. There were more than 100 student's participants from three different colleges. From MIT College of Management there were total 24 students. Prof. Sandeep Ghate was the coordinator for this event.

There were more than 10 speakers that presented their research report. Workshop was very well organize and executed with interactive sessions and questions answer series with students and speakers.

In the workshop students learnt about Branding, sales and distributions, marketing management, segmenting, positioning of our products, new trends in the market, present and future of the market with several examples in the market.

Guest speakers were
1. Ms. Megha Tadpatikar (Mantra Research & Consultants Pvt. Ltd.)
2. Mr. Ranju K. Mohan (Director & Business Head J. K. Ansell.)
3. Mr. Radhikesh Uttarwar (Business Development manager, Australian Trade Commission.)
4. Mr. Mangesh Vaidya (CEO, Svenska Institute of Technology, Thane.)
5. Mr. Sanjay Shindigkar (Gen. Manager, NIRLEP Appliances.)
6. Mr. Pankaj Gangrade (V. P. sales & Marketing, Seco Tools Pvt. Ltd.)
7. Mr. Tushar Mehta (Director Amonara Town Centre) etc.

Investment Awareness Programme
Dates: 15th February, 2013
Venue: MITCOM

MIT College of management conducted a seminar to enlighten the staff members about various investment opportunities prevailing in the market. seminar also gave the idea to the staff members about how to manage their finance efficiently that can help them to build their secure future.
NATIONAL SEMINAR ON
AGRIBUSINESS

“3rd - One Day National Seminar on Agribusiness and Food Industry: Career and Opportunities”
Date: 8th March 2013

Inauguration Ceremony
Guest of Honor: Mr. Anand Chordia, Director IT, Pravin Masalewale, Pune
Chief Guest: Mr. Anant Sardeshmukh, Director General at Mahratta Chamber of Commerce, Industries and Agriculture
Prof. Dr. Mangesh Karad,
Executive Director, MAEER’s MIT Group of Institutions, Pune, India.
Prof. Dr. Mrs. Sayalee Gankar, Director,
MAEER’s MIT College of Management, Pune, India.

Theme 1: “Renewable Energy-Innovations and its Applications in Agribusiness.”
Speaker:
• Mr. Avinash Shirode, Chairman, Computer Society of India, Nashik Chapter

Theme 2: “Green House Technology, Floriculture and Landscape Design”
Speakers:
• Dr. A. A. Atre, Professor, MPKV, Rahuri
• Mr. S. Mandal, Garware Wall Ropes, Pune
• Mr. Ravindra Deshmukh, National Horticulture Training Centre, Pune

Theme 3: “Food Processing: Opportunities and Technologies”
Speakers:
• Mr. Sumanth, GM, Manas Food Processing, Pune
• Ms. Supriya Singh, AMUL, Mumbai
• Mr. Manoj Sonawane, AMUL, Mumbai
• Ms. Mithila More, Adinath Agro, Pune

Theme 4: “Films on Innovative Technologies for Agribusiness and Food Industries”

Theme 5: “Agriculture In India and Agri Retailing in India: Opportunities and Challenges”
Speakers:
• Dr. Nitin Bhore, Consultant, Green Garden, Pune
• Mr. Rupesh Sayal, Store Manager, Bharti Walmart, Pune

Theme 6: “Changing Scenario of Microfinance”
Speakers:
• Mr. Pramod Ghole, General Manager, NABARD, Pune
• Ms. Kalpana Pant, Director, Chaitnya Microfinance

Farewell for Batch V
On 11th March 2013, on behalf of the Management, Director, Faculty, Staff and Students, Batch VI students from MIT College of Management had enthusiastically organized a farewell for seniors Students of Batch V at SPICE GARDEN.

The evening was memorable and the prizes and certificates were distributed to the winners. It was a eventful evening.

Every one was busy in interacting and socializing with each others. This was a gesture to wish all of them happy, prosperous and a blissful future.

Panel Discussion on “Summer Internship Projects and Specializations”
MIT College of Management organized a Panel Discussion on “Summer Internship Projects and Specializations” which intended to bring in clarity about project selection. The panel consisted of Prof. Dr. Sayalee Gankar, Prof. S. B. Kulkarni, Prof. Dutta, Prof. Rajeev Deo and Prof. Dhingra. The discussion started with a brief introduction on each specialization area namely Finance, Marketing, HR and Operations. Each of the faculty members expressed concerns that one should take care of while opting for any of the specializations.

This discussion was then followed by Question and Answer round. Other issues were discussed about finalizing the specialization. Prof. Sayalee Gankar concluded the discussion saying that –

“Analyze the need of market, try and understand your own interest and competency which will further define opportunity for you.”