Executive MBA + MBA
For Working Professionals.....

Impact Individual, Organization & Beyond
Our Source of Inspiration
MAEER’s MIT Group of Institutions

Maharashtra Academy of Engineering and Educational Research (MAEER) was started in 1983 by Prof Dr. Vishwanath D. Karad, Founder, Executive President & Managing Trustee, MAEER’s MIT Group of Institutions.

MIT is the most preferred destination for over 10,000 students every year. MAEER’s MIT journey in the last 29 years has been a continuous process in the pursuit of quality and excellence in education and research, a commitment to values and discipline and a quest of science and spirituality. The state of the art infrastructure, competent faculty, strong interaction with leading corporate student centric amenities and spectacular campuses, all provide a conductive environment for teaching, learning, research and innovation and character building.

MAEER’s MIT encompasses 64 institutions in the fields of Engineering, Management, Pharmacy, Medicine and General Education. Carrying forward with sublimity the torch of a new tomorrow and contributing to the industrial and economic growth of the society and nation at large. MAEER’s MIT continues to build the gateway to a successful career for an individual. In recognition of the services rendered so far, a UNESCO Chair in Human Rights, Democracy and Peace has been constituted at MAEER MIT – A World Peace Centre has been set to promote culture of peace in the world.

About MIT College of Management (MITCOM)

MIT College of Management (MITCOM) was established in 2007 with a view to impart value based education in the field of Management Science. MITCOM is a unique institution where luminaries like Dr. A.P.J Abdul Kalam, Dr. Vijay Bhatkar, Dr. Ragunath Mashelkar, Dr. Abhay Firodia, Dr. B.N. Kalyani, Mr. Shishir Joshipura, Mr. Ashok Kataria and many more have visited and recognized the institute as an international centre of education.

MIT has world – class infrastructure that facilitates excellence in teaching, other professional activities. Located in Pune, the knowledge hub of MITCOM is in close proximity to some of the leading corporate houses, ranging from information technology to engineering and manufacturing companies to automobiles, giving it the added advantage of integrating classroom knowledge with practical experience. Established in 2007, the institute has since then built on its base of highly accomplished faculty, and motivated student body to emerge as one of the premier institutes for the Executive MBA Program. MITCOM strives to achieve excellence through partnership with industry and MITCOM always look forward to “build leaders through holistic, transformative and innovative education”.

Executive MBA Program

MAEER’s MIT College of Management has introduced Ex MBA Program – for working professionals under the guidance of Prof Dr. Mangesh Karad, Secretary and Executive Director , MAEER’S MIT Group of Institutions.

At MITCOM’s Ex MBA Program, we immerse business leaders in new ways of thinking to positively impact careers, organizations and industries. Whether you are an individual looking to enhance your professional development or an organization seeking a collaborative and trusted partner with whom they can successfully scale new heights, MITCOM can provide the business knowledge necessary to help you achieve myriad strategic goals.

In addition to this, the working executives also get an opportunity to interact with Intrapreneurs, Entrepreneurs, Leading Experts and Eminent Personalities from both Corporate World during the course of the program through “Management Development Program”.

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Overview of the Executive MBA Program

MITCOM

The Executive MBA Program is aimed at broadening the outlook and strengthening the skills of practising managers across the globe to prepare them for the changing roles. Participants also obtain valuable insights from extensive interaction with their counterparts from other organizations on developments on management concepts and its applicability in the new global context.

Organizations are striving to improve on their reaction time, the quality of products/services, and their real cost in response to intense competitive pressure; managing horizontally across all the organizational functions is demanding new skills. The need of all stakeholders – employees, customers, suppliers, government, the community and the environment are affecting business decisions. MITCOM is responding to these requirements by preparing managers for the accelerating impact of all the above on business and the changes in the competitive environment with the help of change in syllabus every year and giving the right subject basket to the executives according to the market scenario.

Objectives of Executive MBA

1. To highlight between traditional management hierarchies and virtual organizations.
2. To manage today’s diverse risk, create plans that align with your firm’s strategy and recognize new opportunities for innovation.
3. Learn the best leadership practices from across the world that different companies use to help their executives become visionary leaders.
4. To increase scope of career advancement by contributing more towards the organizational success.

Executive MBA Program Strategy

<table>
<thead>
<tr>
<th>Thinking Strategically</th>
<th>Key Deliverables</th>
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<tbody>
<tr>
<td>Compact and Comprehensive</td>
<td>Local yet Global</td>
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<tr>
<td>Convenient and Adaptable</td>
<td>Inputs from Faculty</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Thinking Strategically</th>
<th>Contributions to Organization Effectiveness</th>
</tr>
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<tbody>
<tr>
<td>Understand the business</td>
<td>Organization Productivity</td>
</tr>
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<td>Focus on key business goals</td>
<td>Customer Service &amp; Quality</td>
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<tr>
<td>Know what to measure</td>
<td>Financial Contributions</td>
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<td>Prepare for the future</td>
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</tbody>
</table>

The Executive MBA Program is aimed at broadening the outlook and strengthening the skills of practising managers across the globe to prepare them for the changing roles. Participants also obtain valuable insights from extensive interaction with their counterparts from other organizations on developments on management concepts and its applicability in the new global context.
### Subject Basket

#### Semester - I

<table>
<thead>
<tr>
<th>Subject</th>
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<tbody>
<tr>
<td>Accounting for Business Decisions</td>
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<td>Economics Analysis for Business Decisions</td>
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<tr>
<td>Legal Aspects of Business</td>
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<tr>
<td>Business Research Method</td>
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<tr>
<td>Organisational Behaviour</td>
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<tr>
<td>Basics of Marketing</td>
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#### Semester - II

<table>
<thead>
<tr>
<th>Subject</th>
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<tbody>
<tr>
<td>Marketing Management</td>
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<td>Financial Management</td>
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<tr>
<td>Human Resource Management</td>
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<tr>
<td>Decision Science</td>
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<tr>
<td>Operations and Supply Chain Management</td>
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<tr>
<td>Management Information System</td>
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#### Third Semester

<table>
<thead>
<tr>
<th>Common Subjects</th>
<th>Marketing</th>
<th>Human Resource</th>
<th>Finance</th>
<th>Operations Management</th>
<th>Supply Chain Management</th>
<th>International Business</th>
<th>Information Technology</th>
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<td>Behaviour</td>
<td>Management System</td>
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<td>Start-up and New Venture Management</td>
<td>Strategic Brand Management</td>
<td>HR Information Management</td>
<td>Corporate Financial Restructuring</td>
<td>Six Sigma</td>
<td>Supply Chain Planning</td>
<td>Global Logistics &amp; Supply Chain Management</td>
<td>Business Intelligence and Analytics</td>
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#### Fourth Semester

<table>
<thead>
<tr>
<th>Common Subjects</th>
<th>Marketing</th>
<th>Human Resource</th>
<th>Finance</th>
<th>Operations Management</th>
<th>Logistics and Supply Chain</th>
<th>International Business</th>
<th>Information Technology</th>
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<tr>
<td>Service Marketing</td>
<td>Industrial Relations</td>
<td>Commodity Markets and Derivatives</td>
<td>Operations Strategy</td>
<td>Strategic Supply Chain Management</td>
<td>International Business Environment</td>
<td>Software Project Management</td>
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<tr>
<td>Sales and Distribution Management</td>
<td>Strategic HRM</td>
<td>Indirect Taxation</td>
<td>Total Quality Management</td>
<td>Knowledge Management in Supply Chain</td>
<td>Indian Economy and Trade Dependencies</td>
<td>Enterprise Resource Planning</td>
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<tr>
<td>Managing For Sustainability</td>
<td>International Marketing</td>
<td>Organisational Design and Development</td>
<td>Financial Risk Management</td>
<td>World Class Manufacturing</td>
<td>Supply Chain Risk Management</td>
<td>Global Competitiveness and Strategic Alliances</td>
<td>Data Warehousing and Mining</td>
</tr>
<tr>
<td>E- Marketing</td>
<td>Conflict and Negotiation</td>
<td>Rural Financial Institutions</td>
<td>Service Operations Management</td>
<td>Global Logistics</td>
<td>International Diversity Management</td>
<td>Network Technology and Security</td>
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Dissertation
Management Development Programme (MDP)

Executive MBA has always been an important constituent of the portfolio of offerings at MITCOM. Training existing managers in their chosen domains is an important to the furtherance of management education as is imparting it to the would-be managers. MITCOM realizes this vital need and accordingly designs and offers a wide array of training programs on contemporary themes belonging to different functional areas of management.

Each program is very carefully structured to ensure that it incorporates high quality in it. Our Management Development Programs are unique learning propositions to the participants and aim at equipping them with the evolving management concepts, practices, perspective and approaches. They also strive to enable the participating managers develop a sound knowledge base, collaborative analysis and ability to appreciate varied views of a vibrant peer group.

The training pedagogies in these programmes are aptly aligned to their specific needs and foster a more effective comprehension through participative learning.

Benefits of Management Development Programmes:
1. Re-visiting the concepts
2. Learning atmosphere
3. Transforming and re-inventing yourself
4. Broden business perspective and improve decision making
5. Strategically will be able to manage the critical resources in a more improved way.

MDP Themes
- Tools for Managerial Effectiveness
- Managing Change and Conflict at Work Place
- Leadership for next generation managers
- Finance for non-Finance Managers
- HR for non-HR Managers
- Negotiation Skills for Managers
- Managing Complexities
- Ways of building innovative organizations
- Strategic Tools for Business Excellence
- Coaching and Mentoring
- Capital Raising Strategies in Organizations
- Use of Social Media
- Creating a ethically driven organization
- Managing Technology and Innovation
And many more……

Fees
Rs. 1, 80,000 for the whole course of 30 months

Duration: 30 months

Eligibility
- Graduates from any stream from recognized university
- Minimum 2 years of experience
- Candidates sponsored by companies must produce letter by their respective organizations

Course Commencement
16th July 2016

Pedagogy
Mix of case study, lecture, discussion, live projects, etc

Project Work
- Project work extends strong support to give exposure and interaction opportunities to strategy makers and functional experts
- Project would be of 3 months.

Batch Timings
Weekend Batch (Saturday and Sunday)
9.00 am to 5.00 pm.

Selection Process
- Entrance Exam
- Personal Interview
Since past few years, eminent faculties from prestigious institutions like IIM's, XLRI – Jamshedpur, XIM – Bhubaneshwar and many other places are visiting and taking MDPs on different topics and sharing their knowledge and experience with our executives.

Few glimpses of MDP from Eminent Institutions like XLRI, IIM's.

Arun Kumar Jain

Prof Dr. Arun Kumar Jain – Professor – IIM – Lucknow, helped the executives in exploring advanced management and governance systems that provide business leaders with a framework for promoting socially and financially responsible corporate conduct.

Arun Kumar Paul

Prof Dr. Arun Kumar Paul – Associate Professor – XIM – Bhubaneshwar, helped the executives in making them understand the dynamics and complexity of the supply chain and the challenges in it. In today’s business environment, an efficient and effective supply chain is a necessity for staying competitive in the market. Nevertheless, supply chain management in India is still in its early stages. Managing supply chain is a complex job as it includes and affects the entire business activities of an organization and its business partners.

Few of the Executives from different Corporates

Mr. Prashant Salunkhe
Premier Automobiles Ltd

Mr. Amol Sheth
Joint General Manager (Business Development / Proposal Engg) Praj Industries

Mr. Niranjan Upadhaya
Deputy General Manager Greeves Cotton Ltd

Mr. Sameer Pawar
Associate Manager Praj Industries Ltd

Mr. Gyaneshwar Gudi
Divisional Manager (BM) Kotak Mahindra

Mr. Amit Dongle – Patil
Senior Project Manager IBM India Pvt Ltd

Mr. Siddarth KotiBhaskar
Process Planning Manager Siemens Ltd

Ms. Simran Khatri
Project Engineer Wipro Technologies

Mr. Rahul Torambe
Tata Consultancy Services Ltd

Mrs. Prachiti Joshi
Technical Lead Wipro Technologies

Ms. Ampali Nikalje
HR Analyst Credit - Suisse

Ms. Geetanjali Nandagopal
Compliance Officer CITI Bank
Testimonials

Mr. Sagar Shah  
Senior Engineer  
John Deere  
Pay Package (After Executive MBA) - 11.12L

' The scholar who has acquired knowledge by studying innumerable books without the blessings of a bonafide spiritual master does not shine in an assembly of truly learned men'. This answers all the questions why one should join an Ex-MBA course.

"Education is what transforms the life from dull lead to dazzling gold which not only shines in itself but brightens the beholder too..." MITCOM was filled with learning and fun.

Knowing is not enough, applying what you know is more important. So, today as a Senior Engineer in the Market Planning Department, if I'm appreciated for my Marketing & Planning skills then I am only trying to apply the learning & the confidence that I gained in this very renowned institution. I consider it as God's grace that I spent my time at MITCOM where I received every possible kind of encouragement and learning to develop my talent. Thank you once again.

Vimal Kumar Chandra  
Senior Sales Manager  
Hindustan Petroleum Corporation Limited,

I found the Executive MBA Program culture to be extremely open. Faculty members encouraged students to ask questions and engage in discussions. The interactive learning environment was instrumental to our success in the program. The Executive MBA faculty is excellent. Professors take the time to tailor course to our interests and backgrounds.

We developed our leadership talent and sharpened our professional tool set here.

It prepared us to advance in our current company, transition to a new field or industry, or run our own business. The program fosters a supportive environment that enabled us to simultaneously thrive both in college and at work. Also MIT brings good amount of industry people and faculties from IIM's and XLRI for the MDP Programs which is an added advantage.

Prasad Hukeri  
Manager - Finance,  
Spicer India ltd,

For me, doing Executive MBA from MIT College of Management was totally a great experience where in I was able to learn from many faculties who came to taught us from different industries and the best part was that I got the opportunity to do networking with my colleagues who were from different sector. This really helped all of us in terms of their business organizations, their processes and it was taken as a case study and was analysed. We also got the opportunity to interact with some of the great individuals who were working in very high positions in the industry and they had come to take the MDP – Management Development Program. The introduction of MDP concept by MIT has been a very successful as it really helps the executives to get out from their comfort zone and take up the challenge and stand out. They also conduct industrial visit at various organizations and that adds up the value.

Few Executives from other Corporate who have joined Executive Education Programme –

1. Bajaj Auto Pvt Ltd  
2. Walchand Industries Ltd  
3. Maersk Global Service  
4. Force Motors  
5. Mahindra and Mahindra  
6. Tata Consultancy  
7. IBM  
8. Thyssen Group  
9. Kirloskar  
10. Tech Mahindra  
11. Atlas Copco  
12. Mphasis  
13. Synechron Technologies Pvt Ltd  
14. Syntel  
15. HSBC  
16. All Script India Ltd  
17. Tetrapack  
18. Capgemini  
19. Infosys  
20. Cognizant  
21. Mercedes Benz  
22. Volkswagen  
23. Philips  
24. Wipro  
25. Siemens  
26. Cummins  
27. Praj Industries  
28. Cognizant  
29. Persistent  
30. Cybage

Disclaimer : The subjects written in the subject bucket may change.