



MAEER's
**MIT COLLEGE OF
MANAGEMENT (MITCOM)**
Pune | India

Executive MBA + MBA

For Working Professionals.....



**DUAL
DEGREE**

**DUAL
SPECIALIZATION**

Impact Individual, Organization & Beyond

Our Source of Inspiration



Prof. Dr. V. D. Karad
 Founder, Excu. President,
 Managing Trustee,
 MAEER's MIT Group of
 Institutions, Pune



Dr. B. N. Kalyani
 Chairman & MD
 Bharat Forge Ltd.



Dr. Abhay Firodia
 Chairman
 Force Motors Ltd.



Mr. Maitreya Doshi
 Chairman & MD
 Premier Ltd.



Mr. Ashok Kataria
 Executive Chairman
 Ashok Buildcon Ltd.



Prof. Dr. Mangesh Karad
 Secretary and Executive Director
 MAEER's MIT Group of
 Institutions, Pune



Mrs. Pratima Kirloskar
 President,
 Innovations (Society)
 Kirloskar Brothers Ltd.



Ms. Meher Pudumjee
 Chairperson
 Thermax India Ltd.



Mrs. Pallavi Jha
 Chairperson & MD
 Walchand People First Ltd.



Mr. Shishir Joshipura
 Country Head &
 Managing Director
 SKF India Ltd



Mr. Sharad Gangal
 Executive Vice President
 HR, IR & Admin & Member
 Executive Council



Mr. Anant Sardeshmukh
 Director General
 MCCIA, Pune



Mr. Atul Muley
 President
 Praj Industries Ltd.



Mr. Sudhir Rao Hosing
 CEO
 Reliance Infrastructure
 Pvt. Ltd.



Mr. Bhavin Shah
 Sr. Vice President
 Bharat Forge Ltd.



Dr. Santosh Bhave
 VP-HR
 Bharat Forge Pvt. Ltd.



Prof. Dr. Sharad Sarin
 Professor
 XLRI, Jamshedpur



Prof. Dr. Arun Jain
 Professor
 IIM Lucknow



Prof. Dr. Vijay Kumar Paul
 Chairman,
 Agri Business Management
 IIM - Ahmedabad



Prof. Dr. Arun Kr. Paul
 Associate Professor
 XIM Bhubaneswar



Mr. Satish Kaushik
 Director,
 Deccan Management
 Consultant



Mr. Achyut Godbole
 Scientist, Economist &
 Managing Director
 Softexcel Consultancy Services



Mr. Ramesh Krishnappan
 Senior Executive Director
 AESSEAL



Mr. Biswajeet Ghoshal
 Management
 Consultant



Prof. Dr. Sayalee Gankar
 Director
 MIT College of Management



MAEER's MIT Group of Institutions

Maharashtra Academy of Engineering and Educational Research (MAEER) was started in 1983 by Prof Dr. Vishwanath D. Karad, Founder, Executive President & Managing Trustee, MAEER's MIT Group of Institutions.

MIT is the most preferred destination for over 10,000 students every year. MAEER's MIT journey in the last 29 years has been a continuous process in the pursuit of quality and excellence in education and research, a commitment to values and discipline and a quest of science and spirituality. The state of the art infrastructure, competent faculty, strong interaction with leading corporate student centric amenities and spectacular campuses, all provide a conducive environment for teaching, learning, research and innovation and character building.

MAEER's MIT encompasses 64 institutions in the fields of Engineering, Management, Pharmacy, Medicine and General Education. Carrying forward with sublimity the torch of a new tomorrow and contributing to the industrial and economic growth of the society and nation at large. MAEER's MIT continues to build the gateway to a successful career for an individual. In recognition of the services rendered so far, a UNESCO Chair in Human Rights, Democracy and Peace has been constituted at MAEER MIT – A World Peace Centre has been set to promote culture of peace in the world

About MIT College of Management (MITCOM)

MIT College of Management (MITCOM) was established in 2007 with a view to impart value based education in the field of Management Science. MITCOM is a unique institution where luminaries like Dr. A.P.J Abdul Kalam, Dr. Vijay Bhatkar, Dr. Ragunath Mashelkar, Dr. Abhay Firodia, Dr. B.N. Kalyani, Mr. Shishir Joshipura, Mr. Ashok Kataria and many more have visited and recognized the institute as an international centre of education.

MIT has world – class infrastructure that facilitates excellence in teaching, other professional activities. Located in Pune, the knowledge hub of MITCOM is in close proximity to some of the leading corporate houses, ranging from information technology to engineering and manufacturing companies to automobiles, giving it the added advantage of integrating classroom knowledge with practical experience. Established in 2007, the institute has

since then built on its base of highly accomplished faculty, and motivated student body to emerge as one of the premier institutes for the Executive MBA Program. MITCOM strives to achieve excellence through partnership with industry and MITCOM always look forward to “build leaders through holistic, transformative and innovative education”.



Executive MBA Program

MAEER's MIT College of Management has introduced Ex MBA Program – for working professionals under the guidance of Prof Dr. Mangesh Karad, Secretary and Executive Director, MAEER's MIT Group of Institutions.

At MITCOM's Ex MBA Program, we immerse business leaders in new ways of thinking to positively impact careers, organizations and industries. Whether you are an individual looking to enhance your professional development or an organization seeking a collaborative and trusted partner with whom they can successfully scale new heights, MITCOM can provide the business knowledge necessary to help you achieve myriad strategic goals.

In addition to this, the working executives also get an opportunity to interact with Intrapreneurs, Entrepreneurs, Leading Experts and Eminent Personalities from both Corporate World during the course of the program through “Management Development Program”.





Overview of the Executive MBA Program MITCOM

The Executive MBA Program is aimed at broadening the outlook and strengthening the skills of practising managers across the globe to prepare them for the changing roles. Participants also obtain valuable insights from extensive interaction with their counterparts from other organizations on developments on management concepts and its applicability in the new global context.

Organizations are striving to improve on their reaction time, the quality of products/services, and their real cost in response to intense competitive pressure; managing horizontally across all the organizational functions is demanding new skills. The need of all stakeholders – employees, customers, suppliers, government, the community and the environment are affecting business decisions. MITCOM is responding to these requirements by preparing managers for the accelerating impact of all the above on business and the changes in the competitive environment with the help of change in syllabus every year and giving the right subject basket to the executives according to the market scenario.



Objectives of Executive MBA

1. To highlight between traditional management hierarchies and virtual organizations.
2. To manage today's diverse risk, create plans that align with your firm's strategy and recognize new opportunities for innovation.
3. Learn the best leadership practices from across the world that different companies use to help their executives become visionary leaders.
4. To increase scope of career advancement by contributing more towards the organizational success.

Executive MBA Program Strategy



Key Deliverables



Subject Basket

Semester - I	Semester - II
Accounting for Business Decisions	Marketing Management
Economics Analysis for Business Decisions	Financial Management
Legal Aspects of Business	Human Resource Management
Business Research Method	Decision Science
Organisational Behaviour	Operations and Supply Chain Management
Basics of Marketing	Management Information System

Third Semester							
Common Subjects	Marketing	Human Resource	Finance	Operations Management	Supply Chain Management	International Business	Information Technology
	Contemporary Marketing Research	Labour Laws	Financial Regulatory Framework	Planning and Control of Operations	Essentials of Supply Chain Management	International Business Economics	Information Technology Management
Strategic Management	Consumer Behaviour	Performance Management System	Merchant Banking and Financial Services	Inventory Management	Logistics Management	Export and Import Procedures	E-Business
Enterprise Performance Management	Product Management	HR Audit	Strategic Cost Management	Manufacturing Resource Planning	Inventory Management	International Financial Management	Software Engineering
Start-up and New Venture Management	Strategic Brand Management	HR Information Management	Corporate Financial Restructuring	Six Sigma	Supply Chain Planning	Global Logistics & Supply Chain Management	Business Intelligence and Analytics
Summer Internship Project	Customer Relationship Management	Outsourcing of HR	Financial Institutions and Derivatives	Project Management	Managing Material Flow in Supply Chain	Legal Dimensions of International Business	Software Quality Assurance

Fourth Semester							
Common Subjects	Marketing	Human Resource	Finance	Operations Management	Logistics and Supply Chain	International Business	Information Technology
	Service Marketing	Industrial Relations	Commodity Markets and Derivatives	Operations Strategy	Strategic Supply Chain Management	International Business Environment	Software Project Management
	Sales and Distribution Management	Strategic HRM	Indirect Taxation	Total Quality Management	Knowledge Management in Supply Chain	Indian Economy and Trade Dependencies	Enterprise Resource Planning
Managing For Sustainability	International Marketing	Organisational Design and Development	Financial Risk Management	World Class Manufacturing	Supply Chain Risk Management	Global Competitiveness and Strategic Alliances	Data Warehousing and Mining
Dissertation	Marketing Strategy	Change Management	Wealth and Portfolio Management	Business Process reengineering	Supply Chain Performance Management	Cross Cultural Relationship Marketing	Information Security and Audit
	E- Marketing	Conflict and Negotiation	Rural Financial Institutions	Service Operations Management	Global Logistics	International Diversity Management	Network Technology and Security

Management Development Programme (MDP)

Executive MBA has always been an important constituent of the portfolio of offerings at MITCOM. Training existing managers in their chosen domains is an important part of the furtherance of management education as is imparting it to the would-be managers. MITCOM realizes this vital need and accordingly designs and offers a wide array of training programs on contemporary themes belonging to different functional areas of management.

Each program is very carefully structured to ensure that it incorporates high quality in it. Our Management Development Programs are unique learning propositions to the participants and aim at equipping them with the evolving management concepts, practices, perspective and approaches. They also strive to enable the participating managers develop a sound knowledge base, collaborative analysis and ability to appreciate varied views of a vibrant peer group.

The training pedagogies in these programmes are aptly aligned to their specific needs and foster a more effective comprehension through participative learning.



Benefits of Management Development Programmes:

1. Re-visiting the concepts
2. Learning atmosphere
3. Transforming and re-inventing yourself
4. Broaden business perspective and improve decision making
5. Strategically will be able to manage the critical resources in a more improved way.

MDP Themes

- Tools for Managerial Effectiveness
 - Managing Change and Conflict at Work Place
 - Leadership for next generation managers
 - Finance for non- Finance Managers
 - HR for non- HR Managers
 - Negotiation Skills for Managers
 - Managing Complexities
 - Ways of building innovative organizations
 - Strategic Tools for Business Excellence
 - Coaching and Mentoring
 - Capital Raising Strategies in Organizations
 - Use of Social Media
 - Creating an ethically driven organization
 - Managing Technology and Innovation
- And many more.....



Fees

Rs. 1, 80,000 for the whole course of 30 months

Duration: 30 months

Eligibility

- Graduates from any stream from recognized university
- Minimum 2 years of experience
- Candidates sponsored by companies must produce letter by their respective organizations

Course Commencement

16th July 2016

Pedagogy

Mix of case study, lecture, discussion, live projects, etc

Project Work

- Project work extends strong support to give exposure and interaction opportunities to strategy makers and functional experts
- Project would be of 3 months.

Batch Timings

Weekend Batch (Saturday and Sunday)
9.00 am to 5.00 pm.

Selection Process

- Entrance Exam
- Personal Interview

Since past few years, eminent faculties from prestigious institutions like IIM's, XLRI – Jamshedpur, XIM – Bhubaneshwar and many other places are visiting and taking MDP's on different topics and sharing their knowledge and experience with our executives.

Few glimpses of MDP from Eminent Institutions like XLRI, IIM's.

Arun Kumar Jain



Prof Dr. Arun Kumar Jain – Professor – IIM – Lucknow, helped the executives in exploring advanced management and governance systems that provide business leaders with a framework for promoting socially and financially responsible corporate conduct.



Mahesh Deshmukh



Arun Kumar Paul



Prof Dr. Arun Kumar Paul – Associate Professor – XIM – Bhubaneshwar, helped the executives in making them understand the dynamics and complexity of the supply chain and the challenges in it. In today's business environment, an efficient and effective supply chain is a necessity for staying competitive in the market. Nevertheless, supply chain management in India is still in its early stages. Managing

supply chain is a complex job as it includes and affects the entire business activities of an organization and its business partners.

Prof Dr Mahesh Deshmukh – Professor – IIM – Shilong, explained the executives that they must be able to guide corporate strategy, achieve breakthrough performance and take coaching from senior executives and sustain competitive advantage. Driving performance, aligning scorecards, proper coaching will improve the ability to drive strategic change, capitalize on new opportunities and minimize risk.

Few of the Executives from different Corporates



Mr. Prashant Salunkhe
Vice President
Premier Automobiles Ltd



Mr. Amol Sheth
Joint General Manager
(Business Development / Proposal Engg)
Praj Industries



Mr. Niranjana Upadhaya
Deputy General Manager
Greeves Cotton Ltd



Mr. Sameer Pawar
Associate Manager
Praj Industries Ltd



Mr. Gyaneshwar Gudi
Divisional Manager (BM)
Kotak Mahindra



Mr. Amit Dongle – Patil
Senior Project Manager
IBM India Pvt Ltd



Mr. Siddarth KotiBhaskar
Process Planning Manager
Siemens Ltd



Ms. Simran Khatri
Project Engineer
Wipro Technologies



Mr. Rahul Torambe
System Engineer
Tata Consultancy Services Ltd



Mrs. Prachiti Joshi
Technical Lead
Wipro Technologies



Ms. Ampali Nikalje
HR Analyst
Credit - Suisse



Ms. Geetanjali Nandagopal
Compliance Officer
CITI Bank

Testimonials

Mr. Sagar Shah

Senior Engineer

John Deere

Pay Package (After Executive MBA) - 11.12L

"The scholar who has acquired knowledge by studying innumerable books without the blessings of a bonafide spiritual master does not shine in an assembly of truly learned men". This answers all the questions why one should join an Ex-MBA course.

"Education is what transforms the life from dull lead to dazzling gold which not only shines in itself but brightens the beholder too..." MITCOM was filled with learning and fun.

Knowing is not enough, applying what you know is more important. So, today as a Senior Engineer in the Market Planning Department, if I'm appreciated for my Marketing & Planning skills then I am only trying to apply the learning & the confidence that I gained in this very renowned institution. I consider it as God's grace that I spent my time at MITCOM where I received every possible kind of encouragement and learning to develop my talent. Thank you once again.

Vimal Kumar Chandra

Senior Sales Manager

Hindustan Petroleum Corporation Limited,

I found the Executive MBA Program culture to be extremely open. Faculty members encouraged students to ask questions and engage in discussions. The interactive learning environment was instrumental to our success in the program. The Executive MBA faculty is excellent. Professors take the time to tailor course to our interests and backgrounds.

We developed our leadership talent and sharpened our professional tool set here.

It prepared us to advance in our current company, transition to a new field or industry,

or run our own business. The program fosters a supportive environment that enabled us to simultaneously thrive both in college and at work. Also MIT brings good amount of industry people and faculties from IIM's and XLRI for the MDP Programs which is an added advantage.

Prasad Hukeri

Manager - Finance,

Spicer India Ltd,

For me, doing Executive MBA from MIT College of Management was totally a great experience where in I was able to learn from many faculties who came to taught us from different industries and the best part was that I got the opportunity to do networking with my colleagues who were from different sector. This really helped all of us in terms of their business organizations, their processes and it was taken as a case study and was analysed. We also got the opportunity to interact with some of the great individuals who were working in very high positions in the industry and they had come to take the MDP – Management Development Program. The introduction of MDP concept by MIT has been a very successful as it really helps the executives to get out from their comfort zone and take up the challenge and stand out. They also conduct industrial visit at various organizations and that adds up the value.

Few Executives from other Corporate who have joined Executive Education Programme –

- | | | |
|----------------------------|------------------------------------|---------------------|
| 1. Bajaj Auto Pvt Ltd | 11. Atlas Copco | 21. Mercedes Benz |
| 2. Walchand Industries Ltd | 12. Mphasis | 22. Volkswagen |
| 3. Maersk Global Service | 13. Synechron Technologies Pvt Ltd | 23. Philips |
| 4. Force Motors | 14. Syntel | 24. Wipro |
| 5. Mahindra and Mahindra | 15. HSBC | 25. Siemens |
| 6. Tata Consultancy | 16. All Script India Ltd | 26. Cummins |
| 7. IBM | 17. Tetrapack | 27. Praj Industries |
| 8. Thyssen Group | 18. Capgemini | 28. Cognizant |
| 9. Kirloskar | 19. Infosys | 29. Persistent |
| 10. Tech Mahindra | 20. Cognizant | 30. Cybage |



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Pune | India

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